



## GENERAL PRICE LIST

These prices are in effect as of December 1, 2021

### GENERAL INFORMATION DISCLOSURES

- I.** The goods and services shown below are those we can provide to our families. You may choose only the items you desire. However, any funeral service arrangement you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any item or items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected. This list does not include prices for certain items you may ask us to purchase for you such as cemetery or crematory services, flowers and newspaper notices. The prices for these items will be shown on your contract or statement describing the funeral goods and services you selected. Certain funeral services may be provided off premises by other funeral service providers.

### **II. PROFESSIONAL SERVICES OF FUNERAL DIRECTOR AND STAFF**

- A.** This fee is for our basic services and overhead will be added to the cost of the funeral arrangements you select. This fee is already included in our fee for direct cremations, immediate burials and forwarding remains. Our charges include but are not limited to consultations with family and others, procurement, preparation and filing of necessary notices, authorizations and consents, crematory fee, custody of the body, filing of the death certificate and obtaining permits, general expenses and supervision of minimum activities.

**\$ 2,600.00**

- B.** This fee is for professional services for events when disposition has occurred elsewhere. This includes our basic services and overhead and will be added to the cost of funeral services selected. Our charges include but are not limited to consultations with family and others, procurement, preparation and filing of necessary notices and general expenses.

**\$ 600.00**

- C.** We can at a family's request, provide one of our chaplains to assist and officiate with a funeral or memorial service. Fees and availability of our chaplains may vary. If you are considering this option, please consult with your funeral director.

**\$ 150.00 - \$250.00**

- D.** Hill and Wood will do everything we can to accommodate unique or special requests. Sometimes there is work involved in fulfilling such requests beyond our standard fees. In such cases there may be an hourly charge, shown here. Any such request should be discussed with your funeral director so they can provide an estimate, including an estimate of hours and any materials needed (materials at cost to be added separately)

**\$ 150.00/ hr**

**Hill and Wood Charlottesville**  
201 N 1<sup>st</sup> Street Charlottesville, VA 22902  
434-296-6148

**Hill and Wood Greene Chapel**  
15075 Spotswood Trail, Ruckersville, VA 22968  
434-990-4336

### III. FUNERAL HOME FACILITIES

- A. Facilities and staff for visitation and viewing separate from other services**  
Our charge includes supervision and attendants for visitation, receiving and display of floral arrangements, coordination and direction of requested visitation and use of parlor and other areas of our funeral home. **\$ 500.00**
- B. Facilities and staff for visitation up to one hour prior to funeral service**  
Our charge includes supervision and attendants for visitation, coordination and direction of requested visitation and use of parlor and other areas of our funeral home. **\$ 300.00**
- C. Facilities and staff for funeral ceremony or publicly attended cremation**  
Our charge includes staff members and drivers to assist in services prior to and during the funeral service requested. This includes the use of our chapel for the requested ceremony. **\$ 500.00**
- D. Facilities and staff for memorial service**  
Our charge includes staff members and drivers to assist in services prior to and during the memorial service requested. This includes the use of our chapel for the requested ceremony. **\$ 500.00**
- E. Equipment and staff for graveside service or church service**  
Our charge includes staff members and drivers to assist in services prior to and during the requested service. **\$ 500.00**
- F. Refrigeration**  
This charge is per day refrigeration of deceased; it becomes effective once all paperwork from the Commonwealth of Virginia, necessary for disposition, is obtained.

**\$ 125/first day \$ 30.00/day thereafter**

### IV. EMBALMING

Embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not select embalming you usually have the right to choose an arrangement that does not require you to pay for it, such as a direct cremation or immediate burial.

**\$ 850.00**

#### **Additional Embalming Charges (as applicable only)**

Autopsy cases (*1)	add \$ 150.00
Communicable Disease (*2)	add \$ 150.00
After Hours (*3)	add \$ 150.00

### V. OTHER PREPARATION OF BODY

- |                      |                      |   |                 |
|----------------------|----------------------|---|-----------------|
| A. Dressing of body  | <b>\$ 95.00</b>      | D. Cosmetology                            | <b>\$ 95.00</b> |
| B. Casketing of body | <b>\$ 95.00</b>      | E. Bathing/sanitizing (when no embalming) | <b>\$150</b>    |
| C. Hairdressing      | <b>\$ 95.00 (*4)</b> |   |                 |

\*1 -Hill and Wood does NOT charge the families entrusting us with disposition extra for embalming autopsy cases when the autopsy is being ordered by the Office of the Chief Medical Examiner.

\*2- Embalming in cases of communicable disease is not always possible, your funeral director will advise you of constraint and options available to you.

\*3- If an after hours embalming is specifically requested or required to meet a deadline for travel etc. Hill and Wood will accommodate such requests dependent on staff availability.

\*4- Hill and Wood may complete requests either in house or by hiring an outside professional, in either case it is possible that not all requests can be accommodated. Hill and Wood does not typically cut, perm, or dye hair.

**VI. IMMEDIATE BURIAL \$ 3,990.00 to \$ 11,940.00**

Our charge includes local transfer of remains to funeral home, basic professional service of funeral director and staff, bathing, dressing and casketing and hearse to cemetery. This does not include the requirements of the cemetery. While we welcome a family member or representative being present, this is limited to no more than three individuals. Immediate Burials are conducted Monday through Friday only, at a time mutually convenient to the funeral home and cemetery. Given the reduced fees and staffing, we are not able to accommodate delays of ceremonies of any kind.

A. Immediate burial with container provided by the purchaser **\$ 3,990.00**

B. Immediate burial with container purchased at the funeral home  
**\$ 5,590.00 to 1,1940.00**

**VII. DIRECT CREMATIONS \$ 3,200.00 to 11,150.00**

State and local laws do not require a casket for direct cremation. If you want to arrange a direct cremation, you can use an alternative container. An alternative container encases the body and can be made of materials like fiberboard or composition materials, with or without an outside covering. The containers we have are basic wood and pressed fiberboard. Our charge includes the basic professional services of funeral director and staff and the removal of the body from the place of death. It also includes the State Medical Examiner's fee and the crematory charge.

A. Direct cremation with container provided by family **\$ 3,200.00**

B. Direct cremation with alternative container **\$ 3,350.00**  
Basic wooden box **\$ 150.00**

**VIII. TRANSFER OF DECEDENT TO FUNERAL HOME \$ 500.00**

Removal of the decedent from place of death, within a 25-mile radius of Hill and Wood Funeral Service and transferring of decedent to our funeral home or to a local hospital.

**IX. FORWARDING DECEDENT TO ANOTHER FUNERAL HOME \*\* \$ 3,950.00**

Our charges include standard embalming, transferring of decedent to our funeral home and our professional service fee. It does not include the cost of a casket, shipping container, transportation to the airport or flight costs.

**X. RECEIVING REMAINS FROM ANOTHER FUNERAL HOME \*\* \$ 3,625.00**

Our charges include our professional service fee, use of hearse, and staff for the funeral service. It does not include facilities for viewing, or visitation, or transportation from the airport.

\*\* Transfer or receiving

Richmond	\$ 685.00
Dulles	\$ 865.00
Reagan	\$ 835.00

## XI. AUTOMOTIVE EQUIPMENT

A.	Removal vehicle	\$ 500.00*
B.	Hearse	\$ 550.00*
C.	Memorial Vehicle	\$ 350.00*
D.	Service or Flower vehicle	\$ 195.00*
E.	Police escort (city)	\$ 150.00 subject to availability from city

\* \$3.50 per loaded mile beyond 25 miles plus the vehicle charge, tolls will be added at cost.

## XII. FUNERAL SERVICE MERCHANDISE

- A. Caskets  
A complete list will be provided at the funeral home. **\$ 1,600.00 to \$ 7,950.00**
- B. Outer burial containers **\$ 1,640.00 to \$18,000.00**  
A complete list will be provided at the funeral home.

In most areas of the country, state and local law does not require you to purchase a container to surround the casket in the grave. However, many cemeteries require that you have a container so the grave will not sink. Either a burial vault or a grave liner will satisfy these requirements.

- A. Memorial Video (Minimum 48 hours lead time required)
- a. (No Scanning or Editing required, 50 Photos) \$100.00
  - b. Under 48 hours lead time (subject to availability) additional \$100.00
  - c. Scanning and editing service available additional \$150.00/hour
- B. Cremation Urns and Jewelry \$29.00 and Up
- C. Urn Vault \$575.00
- D. Register Book – Customized \$50.00
- E. Register Book – Basic \$25.00
- F. Combo Tray for Shipping Remains \$350.00
- G. Air Shipment Container for Shipping Casket ` \$275.00
- H. Disaster Pouch \$100.00
- I. Standard Memorial Folders (100) \$125.00 or \$1.50/each
- J. Custom Memorial Folders (100) \$175.00 or \$2.00/each
- K. Standard Prayer Cards (100) \$125.00 or \$1.50 each
- L. Custom Prayer Cards (100) \$175.00 or \$2.00/each
- M. Programs Priced Case by Case
- N. Laminated Obituary Bookmarks \$5.00/ each
- O. Memorial Video DVD Copies \$8.00/ each
- P. Reception Room \$375.00
- Q. Table, Chairs, and Linens \$200.00
- R. Cookie Tray (2) \$75.00
- S. Set Up of Tent and 12 Chairs (when no OBC/ subject to availability) \$250.00
- T. Additional Chairs (subject to availability) \$5.00 / Chair
- U. Standard Mailing of Death Certificates or other documents \$10.00
- V. Unattended Scattering of Cremated Remains(as available) \$200.00
- W. Overnight Fee (for trips further than 7 driving hours) \$400.00/night

Additional items added to the expense of the funeral service you select may include cemetery charges, medical examiner's fee, florist charges, obituaries, honorariums for clergy and musicians, certified copies of death certificates and any other items you ask us to secure for you.



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### Casket Price List

Batesville Premier Mahogany	\$ 7,950.00
Matthews Kendall Walnut	\$ 6,650.00
Matthews Canterbury Cherry	\$ 5,175.00
Matthews Stainless Steel Belmont	\$ 5,050.00
Matthews Andover Maple	\$ 5,000.00
Matthews Sovereign Pecan	\$ 4,675.00
Matthews Montgomery Ash	\$ 4,550.00
Matthews Appalachian Oak	\$ 4,375.00
Matthews Highland Cedar	\$ 4,275.00
Batesville 18 ga. Silver Claret	\$ 4,175.00
Batesville 18 ga. Silver Rose	\$ 4,100.00
Matthews 18 ga. Garrison Cashmere	\$ 4,100.00
Matthews 18 ga. Neapolitan Blue	\$ 4,100.00
Batesville Reclaimed Oak Barnett	\$ 4,100.00
Matthews 18 ga. Ridgefield	\$ 4,100.00
Matthews 18 ga. Tuscany/Phoenix	\$ 4,000.00
Thacker White Pine (Orthodox)	\$ 3,450.00
Matthews 18 ga. Sterling	\$ 3,250.00
Batesville 18 ga. Onyx	\$ 3,250.00
Batesville 18 ga. Platinum	\$ 3,250.00
Batesville 18 ga. Virgo Copper	\$ 2,995.00
Batesville Clifton Poplar	\$ 2,995.00
Batesville 20 ga. Aries Blue	\$ 2,550.00
Batesville 20 ga. Earthtone	\$ 1,995.00
Batesville 20 ga. NS Triton Brown	\$ 1,600.00

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**Cremation Casket Price List**

<b>Thacker Traditional Pine</b>	<b>\$ 3,450.00</b>
<b>Matthews Claridge</b>	<b>\$ 2,700.00</b>
<b>Matthews Longley</b>	<b>\$ 1,650.00</b>
<b>Batesville Plain Wood</b>	<b>\$ 150.00</b>

**In addition to these offerings, any Wooden casket with a wooden mattress frame may be used for cremation should you chose to do so.**



**Outer Burial Container Price List**

Approval Form Number 940518-8/9  
Virginia State Board of Funeral Directors

These prices are in effect as of December 1, 2021

In most areas of the country, state or local law does not require you to purchase an outer container to surround the casket in the grave. However, many cemeteries require you to have such a container. Either a burial vault or a grave liner will satisfy this requirement.

**Wilbert Outer Burial Containers**

Monticello	- concrete with strentex liner	\$	<b>2,150.00</b>
Continental	- concrete with strentex liner	\$	<b>2,200.00</b>
Venetian	- concrete with marblelon liner	\$	<b>2,700.00</b>
Cameo	- concrete with stainless steel liner	\$	<b>2,900.00</b>
SST Triune	- concrete with stainless steel liner	\$	<b>2,900.00</b>
Copper Triune	- concrete with copper liner	\$	<b>5,450.00</b>
Bronze Triune	- concrete with bronze liner	\$	<b>5,450.00</b>
Bronze	- Wilbert bronze	\$	<b>18,500.00</b>
Grave liner	- concrete or plastic liner	\$	<b>1,750.00</b>

Our Outer Burial Containers include setup (tent where available, Chairs, and Lowering Device). If you need to purchase these separately the cost is

\$ **450.00**

**WARRANTIES**

Hill and Wood Funeral Service, Inc. makes no representation or warranties about the protective value of outer burial containers other than those made by the manufacturer. The only warranties, expressed or implied, granted in connection with the goods sold with this funeral service are the expressed written warranties, if any, extended by the manufacturer thereof. No other warranties of merchandise fitness for a particular product are extended by the seller

Markham Burial Vault of Richmond has the following charges:

Additional charge for Saturday	\$	<b>125.00</b>
Additional charge for Sunday	\$	<b>200.00</b>
Additional charge for Holiday	\$	<b>250.00</b>

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**Urn and Urn Vault Price List**  
**These prices are in effect as of July 1, 2020**

Our Selection of urns changes on a regular basis some of the items below may not be available, or prices may have changed, there may also be additional options to choose from.

**Urns**

Radiance		\$159.00
Classic Gold		\$159.00
Reclaimed Barnwood	- Picture Frame	\$250.00
333 Bronze	- Designed for Columbarium use	\$310.00
MacKenzie Grecian Shape	- Multiple Colors Available	\$315.00
MacKenzie Classic Shape	- Multiple Colors Available	\$315.00
Cashmere Marble		\$325.00
Himalayan Salt	- Intended for Burial-at-sea	\$350.00
Jefferson Pewter		\$425.00
Madison Pewter		\$425.00
Bradbury Pecan		\$595.00

**Locally Made Urns**

Hill and Wood is proud to offer a range of urns made by local artisans. As these are handcrafted products, the exact price, appearance, and availability of these urns is subject to change without notice.

Glass	- Adam Childress	\$450 & up
Shaker	- Crafted by Mark Ascoli	\$200 & up
Mixed Hardwoods	- Crafted by Mark Ascoli	\$500 & up
Mixed Hardwoods	- Turned Wood by Kirk McCauley	\$750 & up
Monticello or UVA	- Turned Wood by Kirk McCauley	\$850 & up
Unique art Pieces	- Turned Wood by Kirk McCauley	\$Varies
Companion Pieces	- Turned Wood by Kirk McCauley	\$1050 & up

**Urn Vaults**

**Basic (No Setup)**

Universal	- concrete or plastic liner	\$500.00
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**Premium (Wilbert Way)**

Venetian	- concrete with Marblelon liner	\$930.00
Copper	- concrete with copper liner	\$1390.00

**WARRANTIES**

Hill and Wood Funeral Service, Inc. makes no representation or warranties about the protective value of Urns or Urn Vaults other than those made by the manufacturer. The only warranties, expressed or implied, granted in connection with the goods sold with this funeral service are the expressed written warranties, if any, extended by the manufacturer thereof. No other warranties of merchandise fitness for a particular product are extended by the seller.



**PAYMENT POLICY**  
**EFFECTIVE December 1, 2021**

**Accounts are due and payable the at the time of arrangements.**

**We accept cash, check, VISA, MasterCard, Discover, America Express. An in-house assignment of verified life insurance may also be used. Other financing or crowdfunding options MAY be available, please ask your funeral director for details.**

**PAYMENT OPTIONS**

- 1. Cash, personal check, cashiers check or money order.**

We are able to offer a 4% discount for **payment in full** for all services, and merchandise at the time of arrangements with these payment options. Cash advances are not subject to this discount. Payment by these methods after the date of the arrangements may not receive this discount.

- 2. Payment by Credit Card, Debit Card, or verified In-house assigned Life insurance.**
- 3. Financing through third parties (if available and approved) – approval and receipt of funds must occur before services can be set. Please ask you funeral director for details.**

Hill and Wood would suggest selecting funeral arrangements within your means BEFORE choosing financing. Hill and Wood does not offer in-house financing and cannot control the approval process or rates offered to you. This option should only be used if no other option is available to you.

- 4. In-house crowdfunding**

Services cannot be set until funding is received using this option. Please ask your funeral director for details.

**Hill and Wood Funeral Service, Inc. has always, and will continue to work with families that have special financial situations.**

**These financial situations must be told to the funeral director prior to making arrangements.**

**Not all options are available to families asking for accommodation.**