

Hill & Wood Funeral Service



General Price List
Effective September 1, 2022

The services offered, and related prices stated herein, are subject to change without prior notice.

Charlottesville
201 North 1st Street
Charlottesville, VA 22902
434 296 6148

Greene Chapel
15075 Spotswood Trail
Ruckersville, VA 22968
434 990 4336

I. DISCLOSURES

The services offered, and related prices stated herein, are subject to change without prior notice.

The goods and services shown below are those we can provide to our customers. You may choose only the items you desire. However, any funeral service arrangement you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

This list does not include prices for certain items you may ask us to purchase for you - such as cemetery or crematory services, flowers and newspaper notices. The prices for these items will be shown on your contract or statement describing the funeral goods and services you selected. Certain funeral services may be provided off premises by other funeral service providers.

II. PROFESSIONAL SERVICES

A. **Professional services of Funeral Director and staff** \$3500.00

This fee is for our basic services and overhead and will be added to the cost of the funeral arrangements you select. (This fee is already included in our fee for direct cremations, immediate burials and forwarding remains.)

Our charges include but are not limited to consultations with family and others, procurement, preparation and filing of necessary notices, authorizations and consents, crematory fee, Medical Examiner's fee, custody of the decedent's body, filing of the death certificate and obtaining permits, first day and up to 13 additional days of refrigeration, general expenses and supervision of minimum activities.

B. **Limited professional services when disposition has already occurred** \$950.00

This fee is for professional services for events when disposition has occurred elsewhere. This includes our basic services and overhead and will be added to the cost of funeral services selected. Our charges include but are not limited to consultations with family and others, procurement, preparation and filing of necessary notices and general expenses.

C. **Hill & Wood Staff Chaplain for services** \$150.00

We can at a family's request, provide one of our chaplains to assist and officiate with a funeral or memorial service. Fees and availability of our chaplains may vary. If you are considering this option, please consult with your funeral director.

D. **Hourly charge for special requests and unique circumstances** \$150.00/hr

Hill and Wood will do everything we can to accommodate unique or special requests. Sometimes there is work involved in fulfilling such requests beyond our standard fees. In such cases there may be an hourly charge, shown here. Any such request should be discussed with your funeral director so they can provide an estimate, including an estimate of hours and any materials needed (materials, at cost, to be added separately). Only work related to requests that are unique or otherwise fall outside of our other professional services will fall under this category. Examples include, but are not limited to: in-house construction of custom funeral or memorial items, in-house open and closing of graves (as available), shopping for clothing or other goods not offered by the funeral home, etc.

III. USE OF FUNERAL HOME FACILITIES, STAFF AND EQUIPMENT

A. **Facilities and staff for visitation and viewing separate from other services** \$595.00

Our charge includes supervision and attendants for visitation, receiving and displaying of floral arrangements, coordination and direction of requested visitation and use of parlor and other areas of our funeral home. This charge includes two hours of visitation between the hours of 4:00 p.m. and 9:00 p.m. Other times or longer visitations are subject to staff availability and an additional hourly charge of \$250.00 an hour after two hours, or after 9:00 p.m.

B. **Facilities and staff for visitation up to one hour prior to funeral service** \$295.00

Our charge includes staff members to assist in prior to and during the visitation requested. This includes the use of our facilities for the requested time.

C. **Facilities and staff for funeral ceremony or publicly attended cremation** \$ 595.00

Our charge includes staff members and drivers to assist in services prior to and during the funeral service requested. This includes the use of our chapel for the requested ceremony.

D. **Facilities and staff for memorial service** \$ 595.00

Our charge includes staff members and drivers to assist in services prior to and during the memorial service requested. This includes the use of our chapel for the requested ceremony.

E. **Equipment and staff for graveside service or church service** \$595.00

Our charge includes staff members and drivers to assist in services prior to and during the requested service.

F. **Refrigeration** \$125/first day

a. Additional Days \$30.00/day

This charge is per day refrigeration of the deceased; this charge may be included in our professional services. Refrigeration is required for decedents who are not embalmed and who are not buried or cremated within 48 hours of death. Embalmed decedents also require refrigeration after seven days.

IV. EMBALMING

- A. **Embalming** \$995.00
Embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not select embalming you usually have the right to choose an arrangement that does not require you to pay for it, such as a Direct Cremation or Immediate Burial.
- B. **Additional Embalming Charges (as applicable only)**
- a. Autopsy cases add \$ 150.00
 - i. Hill and Wood does NOT charge the families entrusting us with funeral services extra for embalming autopsy cases when the autopsy is being ordered by the Office of the Chief Medical Examiner.
 - b. Communicable Disease add \$ 150.00
 - i. Embalming in cases of communicable disease is not always possible, your funeral director will advise you of constraints and options available to you.
 - c. After Hours add \$ 150.00
 - i. If an after-hours embalming is specifically requested or required to meet a deadline for travel, etc. Hill and Wood will accommodate such requests dependent on staff availability.

V. OTHER PREPARATION OF DECEDENT

- A. **Dressing of decedent** \$125.00
Our charge for dressing the decedent with clothing provided by the family. We ask for a full set of undergarments with clothing. Hill and Wood is able to acquire clothing for an additional cost upon request.
- B. **Casketing of decedent** \$125.00
Our charge for preparing a casket for the decedent and placing them within.
- C. **Hairdressing** \$125.00
Our charge for styling hair, subject to availability and extent of request. Hill and Wood may complete requests either in house or by hiring an outside professional; in either case it is possible that not all requests can be accommodated. Hill and Wood does not typically cut, perm, or dye hair; such services may be available for an additional fee.
- D. **Cosmetology** \$125.00
Our charge for the use and application of cosmetics both mortuary and standard. Cosmetology is strongly recommended for all men and women where a casket will be open.
- E. **Bathing/Sanitizing (when no embalming)** \$225.00
Our charge for bathing when the decedent is not embalmed, required if decedent is being dressed.

VI. IMMEDIATE BURIAL

Our charge includes local transfer of remains to funeral home, basic professional service of funeral director and staff, bathing, dressing and casketing, and hearse to cemetery. This does not include the requirements of the cemetery. While we welcome a family member or representative being present, this is limited to no more than three individuals. Immediate Burials are conducted Monday through Friday only, at a time mutually convenient to the funeral home and cemetery. Given the reduced fees and staffing, we are not able to accommodate delays of ceremonies of any kind.

A.	Immediate burial with container provided by the purchaser		\$4,145.00
B.	Immediate burial with container purchased at the funeral home	5,440.00 to	\$11,695.00
C.	Immediate burial with highest priced casket		\$11,695.00

VII. DIRECT CREMATIONS

State and local laws do not require a casket for Direct Cremation. If you want to arrange a Direct Cremation, you can use an Alternative Container. Alternative Containers encase the decedent and can be made of materials like fiberboard or composition materials (with or without an outside covering). The containers we offer are Batesville Basic Wood and are made of both particle board and plywood with a basic interior. Our Direct Cremation prices include our professional services, Medical Examiner fees, cremation fees, local transportation for your loved one to the funeral home and crematory, and an optional private attended cremation service.

A.	Direct Cremation with container provided by family		\$3,075.00
B.	Direct Cremation with basic wood alternative container		\$3,325.00
	Batesville Basic Wood Alternative Container	\$250.00	
C.	Direct Cremation with highest priced casket suitable for cremation		\$10,625.00

VIII. TRANSFER OF DECEDENT TO FUNERAL HOME

Transfer of decedent to funeral home	\$525.00
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Transfer of the decedent from place of death, within a 50-mile radius of Hill and Wood Funeral Service. In addition to the vehicle this charge includes the transfer team and the use of necessary protective equipment and other materials needed for the safe transfer of the decedent.

IX. FORWARDING DECEDENT TO ANOTHER FUNERAL HOME

Forwarding of decedent to another funeral home	\$2,995.00
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Our charges include standard embalming, transferring of decedent to our funeral home and our professional services fee. It does not include the cost of a casket, shipping container, transportation to the airport** or flight costs.

X. RECEIVING DECEDENT FROM ANOTHER FUNERAL HOME

Receiving decedent from another funeral home \$4,190.00
Our charges include our professional service fee, use of hearse, and staff for the funeral service. It does not include facilities for viewing, or visitation, or transportation from the airport.**

** Transferring or receiving from local airports

• Richmond	\$685.00
• Dulles	\$865.00
• Reagan	\$835.00

XI. AUTOMOTIVE EQUIPMENT

A. Removal Vehicle	\$525.00*
B. Hearse	\$595.00*
C. Memorial Vehicle	\$445.00*
D. Service or Flower Vehicle	\$245.00*
E. Police Escort (city) Subject to availability from city	\$150.00
F. Overnight fee (for trips further than 5 driving hours)	\$400.00/night

* \$3.50 per loaded mile beyond 50 miles plus the vehicle charge, tolls will be added at cost.

XII. FUNERAL SERVICE MERCHANDISE

A. Caskets	\$1,295.00 to \$8,450.00
A complete list will be provided at the funeral home.	
B. Outer burial containers	\$1,950.00 to \$18,500.00
A complete list will be provided at the funeral home.	
In most areas of the country, state or local law does not require you to purchase an outer burial container to surround the casket in the grave. However, many cemeteries require you to have such a container. Either a burial vault or a graveliner will satisfy these requirements.	
C. Memorial Video (minimum 48 hours lead time required)	
a. No scanning or editing required, 50 photos max	\$100.00
b. If under 48 hours lead time (subject to availability)	+additional \$100.00
c. Scanning and editing services available	+additional \$150.00/hour
D. Cremation Urns and Jewelry	\$29.00 and up
E. Urn Vault – Wilbert Universal	\$575.00
F. Register Book – Customized	\$50.00
G. Register Book – Basic	\$25.00
H. Combo Tray for shipping remains	\$350.00
I. Air Shipment Container for shipping caskets	\$275.00
J. Disaster Pouch	\$100.00
K. Standard Memorial Folders (100)	\$125.00 (\$1.50 ea.)

L.	Custom Memorial Folders (100)	\$175.00 (\$2.00 ea.)
M.	Standard Prayer Cards (100)	\$125.00 (\$1.50 ea.)
N.	Custom Prayer Cards (100)	\$175.00 (\$2.00 ea.)
O.	Programs	Varies
P.	Laminated obituary bookmarks	\$5.00 each
Q.	Memorial video DVD copies	\$8.00 each
R.	Reception room	\$595.00
S.	Table, chairs, and linens	\$200.00
T.	Cookie tray (2)	\$75.00
U.	Set up of tent and 12 chairs (when no OBC/ subject to availability)	\$250.00
V.	Additional chairs (subject to availability)	\$5.00 each
W.	Standard mailing of death certificates or other documents	\$10.00
X.	Unattended scattering of cremated remains (as available)	\$200.00
Y.	Icons Small or Medium	
	a. Small (2.75" x 3.5")	\$15.00
	b. Medium (4" x 6")	\$32.00

Additional items added to the expense of the funeral service you select may include cemetery charges, medical examiner's fee, florist charges, obituaries, honorariums for clergy and musicians, certified copies of death certificates and any other items you ask us to secure for you.

CASKET PRICE LIST

These prices are in effect as of September 1, 2022

Batesville Premier Mahogany	High Gloss Mahogany, Champagne Velvet Interior	\$7,550.00
Matthews Kendall Walnut	Satin Walnut, Almond Velvet Interior	\$6,945.00
Matthews Canterbury Cherry	Satin Cherry, Arbutus Velvet Interior	\$5,375.00
Matthews Stainless Belmont	Grey and Brushed Stainless, Grey Cloud Velvet Interior	\$5,245.00
Matthews Andover Maple	Gloss Blonde Maple, Pink Velvet Interior	\$5,145.00
Matthews Sovereign Pecan	Satin Pecan, Ivory Velvet Interior	\$4,875.00
Matthews Montgomery Ash	Satin American Ash, Almond Velvet Interior	\$4,755.00
Matthews Appalachian Oak	Satin American White Oak, Rosetan Crepe Interior	\$4,575.00
Matthews Highland Cedar	Satin Cedar, Natural Variation, Basket Weave Interior	\$4,475.00
Batesville 18 ga. Silver Claret	Brushed Red Finish, Ivory Velvet Interior	\$4,475.00
Batesville 18 ga. Silver Rose	Metallic Rose Finish, Rose Velvet Interior	\$4,475.00
Batesville Barnett Reclaimed	Rustic Dark Finish, Duckcloth/ Plain, Camo, or Lace Trim	\$4,395.00
Matthews 18 ga. Garrison	Cashmere Grey Finish, Basket Weave Interior with photo holders	\$4,295.00
Batesville 18 ga. Neopolitan Blue	Dark Blue Finish, Light Blue Crepe Interior	\$4,195.00
Matthews 18 ga. Ridgefield	White Finish, Gold Trim, Ivory Crepe Interior	\$4,100.00
Matthews 18 ga. Phoenix Tuscany	Lilac Finish, Pink Crepe Interior	\$4,050.00
Batesville 18 ga. Onyx	Black and Silver Finish, Silver Crepe Interior	\$3,795.00
Batesville 18 ga. Platinum	Silver Finish, Ivory Crepe Interior	\$3,795.00
Thacker White Pine (Orthodox)	Unfinished White Pine, Basic White Interior, Excelsior	\$3,650.00
Matthews 18 ga. Sterling	Antique White and Gold Finish, Pink Crepe Interior	\$3,450.00
Batesville Clifton Poplar	Cherry Finish Poplar Wood Exterior, Rosetan Crepe Interior	\$3,395.00
Batesville 18 ga. Virgo Copper	Metallic Brown Finish, Rosetan Crepe Interior	\$3,195.00
Batesville Delray Poplar	Poplar and Veneer Exterior, Rosetan Crepe Interior	\$2,900.00
Batesville 20 ga. Aries Blue	Light Blue Finish, Light Blue Crepe Interior	\$2,900.00
Batesville 20 ga. Earthtone	Dark Earth Finish, Rosetan Crepe Interior	\$1,995.00
Batesville 20 ga. NS Triton Brown	Matte Brown Finish, Ivory Crepe Interior	\$1,600.00
Batesville Cloth Covered Cardboard	Grey Doeskin Top, Embossed Fabric Exterior, Crepe Interior	\$1,295.00

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CREMATION CONTAINER PRICE LIST

These Prices are in effect as of September 1, 2022

Thacker White Pine Unfinished	White Pine, Basic White Interior, Excelsior Bedding	\$3,650.00
Matthews Claridge	Particle Board with Faux Cherry Veneer, Pink Crepe Interior	\$2,900.00
Matthews Longley	Particle Board with Faux Cherry Veneer, Blue Crepe Interior	\$1,850.00
Batesville Cloth Covered Cardboard	Grey Doeskin Top, Embossed Fabric Exterior, Crepe Interior	\$1,295.00
Batesville Alternative Container	Basic Wood Particle Board and Plywood with Basic Interior	\$250.00

In addition to these offerings, any wooden casket with a wooden mattress frame may be used for cremation should you choose to do so.

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OUTER BURIAL CONTAINER PRICE LIST

Approval Form Number 940518-8/9

Virginia State Board of Funeral Directors

These prices are in effect as of September 1, 2022

In most areas of the country, state or local law does not require you to purchase an outer container to surround the casket in the grave. However, many cemeteries require you to have such a container. Either a burial vault or a graveliner will satisfy these requirements.

Wilbert Outer Burial Containers

Graveliner	Concrete without liner	\$1,950.00
Monticello	Single Reinforced Concrete with Strentex liner, single color	\$2,350.00
Continental	Single Reinforced Concrete with Strentex liner, two tone	\$2,400.00
Venetian	Reinforced Concrete with Marblelon cover and Strentex liner	\$2,900.00
Cameo	Concrete with stainless steel carapace and liner, Rose nameplate	\$3,100.00
SST Triune	Concrete with stainless steel carapace and liner	\$3,100.00
Veteran Triune	Concrete with stainless steel carapace and liner, Flag nameplate	\$3,100.00
Copper Triune	Concrete with pure copper carapace and lining	\$5,650.00
Bronze Triune	Concrete with pure bronze carapace and lining	\$5,650.00
Wilbert Bronze	Concrete fully encased in Marblelon and Bronze	\$18,500.00

*Unlike most funeral homes, our Outer Burial Container prices include setup (Tent where available, chairs and lowering device). If you need to purchase these separately, the cost is \$450.00

Markham Burial Vault of Richmond charges an additional fee for Holiday Services of \$250.00

WARRANTIES

Hill and Wood Funeral Service, Inc. makes no representation or warranties about the protective value of outer burial containers other than those made by the manufacturer. The only warranties, expressed or implied, granted in connection with the goods sold with this funeral service are the expressed written warranties, if any, extended by the manufacturer thereof. No other warranties of merchandise fitness for a particular product are extended by the seller.

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URN AND URN VAULT PRICE LIST

These prices are in effect as of September 1, 2022

Our selection of urns changes on a regular basis, some of the items below may not be available, or prices may have changed. There may also be additional options to choose from.

Retail Urns

Radiance	\$250.00
Classic Gold	\$250.00
Reclaimed Barnwood - Picture Frame	\$299.00
MacKenzie Grecian Shape - Multiple Colors Available	\$365.00
MacKenzie Classic Shape - Multiple Colors Available	\$365.00
Cashmere Marble	\$375.00
Himalayan Salt - Intended for Burial-At-Sea	\$399.00
Bradbury Pecan	\$645.00

Locally Made Urns

Hill and Wood is proud to offer a range of urns made by local artisans. As these are handcrafted products, the exact price, appearance, and availability of these urns is subject to change without notice.

Glass	- Handblown by Adam Childress	\$500 & up
Shaker	- Crafted by Mark Ascoli	\$250 & up
Mixed Hardwoods	- Crafted by Mark Ascoli	\$550 & up
Mixed Hardwoods	- Turned Wood by Kirk McCauley	\$750 & up
Monticello or UVA	- Turned Wood by Kirk McCauley	\$850 & up
Unique Art Pieces	- Turned Wood by Kirk McCauley	\$Varies
Companion Pieces	- Turned Wood by Kirk McCauley	\$1,050 & up

Urn Vaults

Basic (No Setup)

Universal	Concrete or plastic liner	\$595.00
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Premium (Wilbert Way)

Venetian	Concrete with Marbleton Liner	\$995.00
White Venetian	Concrete with Marbleton Liner	\$1050.00
Copper	Concrete with Copper Liner	\$1495.00

WARRANTIES

Hill and Wood Funeral Service, Inc. makes no representation or warranties about the protective value of Urns or Urn Vaults other than those made by the manufacturer. The only warranties, expressed or implied, granted in connection with the goods sold with this funeral service are the expressed written warranties, if any, extended by the manufacturer thereof. No other warranties of merchandise fitness for a particular product are extended by the seller.

PAYMENT POLICY

Effective September 1, 2022

Accounts are due and payable at the time of arrangements.

We accept cash, check, VISA, MasterCard, Discover, America Express. An in-house assignment of verified life insurance may also be used. Other financing or crowdfunding options MAY be available, please ask your funeral director for details.

PAYMENT OPTIONS

1. Cash, Personal Check, Cashier's Check or Money Order.

We are able to offer a 4% discount for payment in full for all services and merchandise at the time of arrangements (or within 24 hours thereof) with these payment options. Cash advances are not subject to this discount. Partial payments or payments by these methods after the date of the arrangements will not receive this discount. If arrangements occur on a weekend or banking holiday Hill and Wood will extend this period to noon on the first banking day following arrangements.

2. Payment by Credit Card, Debit Card, or verified In-house assigned Life insurance.

3. Financing through Third Parties

Hill and Wood would suggest selecting funeral arrangements within your means BEFORE choosing financing. Approval and receipt of funds must occur before services can be set. Please ask your funeral director for details. Hill and Wood does not offer in-house financing and cannot control the approval process or rates offered to you. *This option should only be used if no other option is available to you.*

4. In-House Crowdfunding

Services cannot be set until funding is received using this option. Please ask your funeral director for details.

5. Financial Hardships

Hill and Wood Funeral Service, Inc. has always, and will continue to work with families that have special financial situations. These financial situations must be told to your funeral director **prior** to completing arrangements. Not all options are available to families asking for accommodation.